Quantum
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ABOUT US

Quantum FINANZAS

We are a **financial advisory firm** based in Argentina with a regional client base.

We provide **tailored solutions** to tackle the strategic and financial challenges that companies, public and private institutions, and individuals face in dynamic environments.

Our **team of highly qualified professionals** has been working together for over 20 years, combining experience, expertise, and commitment to achieve the best results.

Independence, integrity and confidentiality are the core values applied in each transaction or project carried out for our clients.

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OUR SERVICES

CORPORATE FINANCE

- M&A
- Liability management
- Financing
- Valuations and fairness opinions

ASSET MANAGEMENT

- Management of investment portfolios
- Financial advice
- External CFO
- Efficient and independent execution
- Tailored reports

Q- RESEARCH

- Macrofinancial reports
- Economic situation discussions
- Projection development
- Specific inquiries assistance

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We provide expert advise to guide our clients in the assessment and execution of complex transactions.

In order to achieve the desired results with the transactions we're involved in, we combine exhaustive analyses, effective relationship management between our clients and third parties, and an efficient execution.

CORPORATE FINANCE

Our services include:

- Analysis of the purchase or sale case
- Financial modeling and valuation
- Strategic alternatives discussion
- Process management
- Preparation of marketing material
- Possible candidates' identification and negotiation
- Document examination
- Execution and clearing

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M&A

Relevant Transactions

RANALLO VALORES	Advisor to investors on the purchase of Ranallo Valores.	2024
INTEGRA CAPITAL | GLENCORE	Advisor to Integra on the purchase of Minera Aguilar from Glencore.	2021
Pampa energía | raízen	Advisor to Pampa on the sale of the Dock Sud Terminal to Raizen.	2019
ALPARGATAS | MARFRA S.A.	Advisor to Alpargatas on the sale of its textile division.	2019
media naranja | Fibra N	Advisor on the sale of Media Naranja to Fibran Sur.	2019
RIVER STONE | PATAGONIA BIOENERGÍA	Advisor to Riverstone on the sale of Patagonia Bioenergía.	2017
Gigared | RIVERWOOD CAPITAL	Advisor to Gigared's shareholders on the minority share sale to Riverwood.	2017

CORPORATE FINANCE

Our services include:

- Cash flow diagnosis and cash position reports
- Recommendation of potential courses of action
- Financial modeling and projections
- Proposal of new terms and conditions
- Negotiations with creditors
- Document examination
- Execution and clearing

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Liability Management

Relevant Transactions

VOLCAN COMPAÑIA MINERA S.A.A	US$ 365.000.000	Advisor on the refinancing of the 2026 international bond.	2024
edenor	US$ 84.000.000	Advisor on the swap of the 2022 international bond and the 2025 local bond.	2024
La Sibila	US$ 49.000.000	Advisor on liabilities refinancing.	2024
aysa	US$ 500.000.000	Financial advisor to AySA on the 2022 international bond restructuring.	2022
San Antonio	US$ 71.000.000	Financial advisor to creditor banks on the SAI/SESA financial debt restructuring.	2022
edenor	US$ 98.000.000	Financial advisor to Edenor on the 2022 international bond restructuring.	2022
PROVINCIA DE BUENOS AIRES	US$ 7.100,000.000	Facilitator in the restructuring process.	2021
PROVINCIA DE NEUQUÉN	US$ 857.000.000	Financial advisor to the Province on financial debt restructuring.	2020
PROVINCIA DE MENDOZA	US$ 590.000.000	Financial advisor to the Province on international bond restructuring.	2020
GRUPO LOS LAZOS	US$ 222.000.000	Financial liabilities refinancing in Argentina and Uruguay.	2019
IMPSA	US$ 1.200.000.000	Comprehensive restructuring of financial liabilities with local and foreign creditors.	2014/18

CORPORATE FINANCE

Our services include:

- Projections and scenario consideration
- Estimates of funding needs
- Case discussions with the client
- Proposals for financing structuring
- Contact with prospective financiers or partners
- Negotiation of new terms and conditions
- Document examination
- Execution and clearing

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Financing

Relevant Transactions

edenor	US$ 135.000.000	Advisor on the issuance of international bond	2024
EDEMSA ENERGIA MENDOCINA	US$ 16.000.000 AR$ 52.000.000.000	Advisor on issuance of local bonds.	2024
ALPARGATAS TEXTIL	AR$ 2.000.000	Advisor on obtaining financing.	2024
edenor	US$ 178.000.000 AR$ 40.000.000.000	Advisor on issuance of local bonds.	2024
Topper	US$ 22.000.000	Advisor on obtaining financing.	2024/23
edenor	US$ 30.000.000	Advisor on issuance of local bond.	2023
edenor	US$ 30.000.000	Advisor on issuance of local bond.	2022
GOBIERNO DE LA PROVINCIA DEL NEUQUEN	US$ 2.740.000.000	Advisor on local and international financing.	2010/23
PROVINCIA DE RÍO NEGRO	AR$ 1.700.000.000	Advisor on issuance of local bond.	2020
CORPORACION AMERICA AIRPORTS	US$ 485.700.000	Financial advisor on IPO.	2018

CORPORATE FINANCE

Our services include:

- Financial modeling, projections and scenario consideration
- Valuation following different methodologies
- Preparation of reports in relation to:
  - M&A transactions
  - Public offerings caused by change of control
  - Related-party transactions
  - Local and international disputes, both judicial or out-of-court

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Valuations and Fairness Opinions

refinor	Valuation report.	2025
minera aguilar	Valuation report.	2024
PRC	Valuation report.	2024
Galicia	Fairness Opinion.	2024
EDEMSA ENERGÍA MENDOCINA	Valuation report.	2024
GEARO	Valuation report.	2024
GLETIR CORREDOR DE BOLSA	Valuation report.	2024
TransBox	Valuation report.	2024
Morixe	Company valuation due to the sale to SCP.	2023
phoenix GLOBAL RESOURCES	Valuation report.	2022
Galileo	Valuation report.	2022

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Valuations and Fairness Opinions

YPF	Fairness opinion - International judicial process.	2022
Pampa energía	Valuation report.	2021
G&Z Garovaglio & Zorraquín	Valuation for public offering.	2021
Araucaria Energy	Fairness opinion.	2020
Bodegas Esmeralda	Valuation report due to delisting.	2020
EMS Capital LP	Fairness opinion - Catalinas Norte II project.	2020
Pampa energía	CIESA valuation (Holding TGS).	2020
SCP Sociedad Comercial del Plata S.A.	Fairness opinion related to AMSA acquisition.	2019
Aeropuertos Argentina 2000	Fairness opinion.	2019
Banco Formosa	Valuation report.	2019
TGLT / Caputo	Fairness opinion related to stock swap.	2018

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Our team, resources and experience allows us to provide comprehensive financial investment advice services.

We manage investment portfolios independently, tailoring them to the specific needs of companies, public and private institutions, and individuals.

We offer financial strategic **advice** to our clients driven by our proactive approach and in-house research.

Quantum Asset Management
is a Global Investment Advisory Agent
(AAGI N° 901) regulated by CNV.

ASSET MANAGEMENT

Our services include:

Investment strategy implementation and advice

- Efficient execution by reducing costs through our strategic alliances
- Monthly monitoring presentations
- Permanent communication via chat
- Consolidated and tailored portfolio reports

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Comprehensive Investment Advice

Institutions and High-net-worth clients

Investment policy development.

Recommendation and implementation of short- and medium-term strategies.

Companies

External CFO.

Cash management.

Hedging strategies.

Operational support.

Individuals

Model portfolio for different risk profiles.

Local and offshore accounts.

ASSET MANAGEMENT

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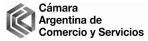
Main Clients



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We offer unique insight into markets and the economic context through our private publications and presentations, focusing on Argentina, the region and developed economies.

Our in-depth analyses and exclusive content, which combine fundamental analysis with valuations and financial asset positioning, inform our clients' decision-making.

Q-RESEARCH

Our expert economists are frequently sought out and consulted by investment funds, companies, local and foreign governments, and media outlets.

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Main tasks

Forecasts

- Contributors to Market Expectations Survey (BCRA) and FocusEconomics Consensus Forecast
- Macro projections: standardized and tailored

Reports

- Monthly reports on Argentina
- Weekly market summaries
- Weekly editorials
- Daily market monitoring
- Daily Morning Comment

In-person or virtual discussions regarding current economic situation and finance

Participation in events

Specific inquiry assistance

STRATEGIC ALLIANCES

Strategic alliances
that enable us
to broaden our reach
and strengthen the impact
of our services

CORPORATE FINANCE

Evercore (NYSE:EVR): leading global investment banking firm based in the United States, with global presence.

G5 Partners: the largest independent financial services firm in Brazil.

ASSET MANAGEMENT

Local and offshore accounts.

Evercore · G5 Partners · inviu · BALANZ · TPCG · Pershing · COMPASS · CENTAURUS · AdCap · Santander

OUR TEAM

> Daniel Marx
CEO
+45 years

CORPORATE FINANCE

> Juan Bruno
MANAGER
+25 years

> Nicolás Urtubey
ASSOCIATE
+15 years

> Martín Ormachea
ASSOCIATE
+20 years

ASSET MANAGEMENT

> Virginia Fernández
MANAGER
+25 years

> Hernán Hoiak
MANAGER
+30 years

> Tomás Mercuri
STRATEGIST
+5 years

Q- RESEARCH

> Fernando Baer
CHIEF ECONOMIST
+25 years

> Juan Sommer
CONSULTANT/ADVISOR
+45 years

> Agustín Bramati
ANALYST

> Emilio Almazán Toledo
ANALYST JR.

> Lucas Cerimedo
ANALYST

> Rosana Vitale
MANAGEMENT ASSISTANT

> Luciana Tami
ADMINISTRATION

> Claudia Córdoba
BACK OFFICE

> Natalia Raymond
BACK OFFICE

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